

INGRAM CONTENT GROUP INC.



News Release

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Scotland's APUC appoints Coutts Information Services as their recommended supplier for all print books

RINGWOOD, UK – APUC Ltd. (Advanced Procurement for Universities and Colleges) has recently awarded Coutts Information Services Limited the contract for the supply of Print, Approvals and Standing Orders books, making Coutts the supplier of choice for Scottish academic libraries.

Colin Galloway, Assistant Director of Glasgow University Library, led the initiative. Mr. Galloway commented: "We are pleased to select Coutts as our book supply partner for this contract. Over time they have consistently demonstrated themselves to be an effective, forward thinking and customer focussed company at the leading edge of library supply."

Further to a rigorous evaluation process that considered both price and quality of service, Coutts was appointed 'First ranked supplier' for two lots and 'Sole Supplier' for Standing Orders.

Jason Beech, Coutts' UK Sales & Marketing Director, commented: "We are honoured to have been recognised by APUC as the market leading library supplier. We are happy to continue the work we have started with many current customers and we look forward to introducing new Scottish universities and colleges to Coutts' quality of service and pioneering workflow solutions."

Coutts and APUC's agreement is set to start on November 2nd for two years, after a Lead-In period of three months.

ABOUT APUC

APUC (Advanced Procurement for Universities and Colleges) is the procurement Centre of Expertise for Scotland's 62 universities and colleges. APUC's mission is to support the embedding and consistent application of good procurement practice within Scotland's further and higher education institutions, and to increase significantly the sustainable value for money from institutions' procurement expenditure through the provision of advanced procurement services.

The mission is underpinned by three inter-related key strategies:

- **Collaborative Procurement** – cost savings and improvements in quality, service and contract terms.
- **Procurement Policy and Guidance** – effective governance, management and operational procurement.
- **eProcurement Scotl@nd** – efficiencies in sourcing, processing and compliance.

For further information: www.apuc-scot.ac.uk

ABOUT INGRAM

Ingram Content Group Inc. provides a broad range of physical and digital services to the book industry. Ingram's operating units are Ingram Book Company, Lightning Source Inc., Ingram Digital, Ingram Periodicals Inc., Ingram International Inc., Ingram Library Services Inc., Spring Arbor Distributors Inc., Ingram Publisher Services Inc., Tennessee Book Company LLC, Coutts Information Services, and Ingram Marketing Group Inc. For more information, visit www.couttsinfo.com

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